



WESTERN CAPE TRADE PRICE LIST - OCTOBER 2008

| | |
|--|--------------|
| Distributors & Orders: The Food Store (Ruben or Shaun) | 021 552 1934 |
| Your representatives: | |
| Sonja Marais (Key Accounts, CBD, V&A Waterfront, Durbanville, Brackenfell) | 083 442 7778 |
| Elmarie Hougaard (West Coast, Atlantic Seaboard, Souther Suburbs, Houtbay to Cape Point) | 082 611 0054 |
| Marlies Naude (Willoughby & Company, Aan de Waterkant, Green Point) | 083 658 6047 |
| Marese Swanepoel (Somerset West, Gordonsbay, Stellenbosch & Franschoek) | 079 934 4720 |
| Barbara Wessels (Paarl, Wellington, Malmesbury, Riebeeck Kasteel, Darling) | 072 386 4450 |

ATARAXIA

| | Excluding VAT | | Including VAT | |
|----------------------|---------------|----------|---------------|----------|
| | Bottle | Case (6) | Bottle | Case (6) |
| Sauvignon Blanc | 49.00 | 294.00 | 55.86 | 335.16 |
| Chardonnay | 103.95 | 623.70 | 118.50 | 711.02 |
| Serenity (Red Blend) | 75.00 | 450.00 | 85.50 | 513.00 |

BOSCHKLOOF

| | Excluding VAT | | Including VAT | |
|---------------------------|---------------|----------|---------------|----------|
| | Bottle | Case (6) | Bottle | Case (6) |
| Chardonnay | 42.66 | 255.96 | 48.63 | 291.79 |
| Merlot | 50.66 | 303.96 | 57.75 | 346.51 |
| Cabernet Sauvignon | 50.66 | 303.96 | 57.75 | 346.51 |
| Cabernet Sauvignon Merlot | 50.66 | 303.96 | 57.75 | 346.51 |
| Syrah | 62.66 | 375.96 | 71.43 | 428.59 |
| Conclusion | 140.35 | 842.10 | 160.00 | 960.00 |

DEVAUX CHAMPAGNE

| | Excluding VAT | | Including VAT | |
|--|---------------|----------|---------------|----------|
| | Bottle | Case (6) | Bottle | Case (6) |
| Devaux Grande Réserve 750ml | 333.83 | 2002.98 | 380.57 | 2283.40 |
| Devaux Cuvée Rosé Blanc de Noirs 750ml | 385.07 | 2310.42 | 438.98 | 2633.88 |
| Devaux Grand Réserve 375ml (12 btls in case) | 184.15 | 2209.80 | 209.93 | 2519.17 |
| Devaux La Cuvée | 459.61 | 2757.66 | 523.96 | 3143.73 |
| Devaux Le Millésime 1996 | 636.65 | 3819.90 | 725.78 | 4354.69 |

EGA

| | Excluding VAT | | Including VAT | |
|---------------------|---------------|----------|---------------|----------|
| | Bottle | Case (6) | Bottle | Case (6) |
| EGA (non alcoholic) | 35.00 | 210.00 | 39.90 | 239.40 |

FAIRVIEW

| | Excluding VAT | | Including VAT | |
|---------------------------------|---------------|----------|---------------|----------|
| | Bottle | Case (6) | Bottle | Case (6) |
| Sauvignon Blanc | 31.20 | 187.20 | 35.57 | 213.41 |
| Darling Chenin Blanc | 31.20 | 187.20 | 35.57 | 213.41 |
| Viognier | 50.70 | 304.20 | 57.80 | 346.80 |
| Chardonnay | 42.42 | 254.52 | 48.36 | 290.15 |
| Weisser Riesling | 32.70 | 196.20 | 37.24 | 223.44 |
| Rosé | 28.20 | 169.20 | 32.15 | 192.90 |
| Pinotage | 41.26 | 247.56 | 47.04 | 282.22 |
| Pinotage Viognier | 43.80 | 262.80 | 49.93 | 299.59 |
| Stellenbosch Merlot | 43.80 | 262.80 | 49.93 | 299.59 |
| Stellenbosch Cabernet Sauvignon | 43.80 | 262.80 | 49.93 | 299.59 |
| Shiraz | 43.80 | 262.80 | 49.93 | 299.59 |
| Mourvedre | 43.80 | 262.80 | 49.93 | 299.59 |
| Caldera | 61.40 | 368.40 | 70.00 | 419.98 |
| Sweet Red | 42.74 | 256.44 | 48.72 | 292.34 |
| La Beryl Blanc | 69.30 | 415.80 | 79.00 | 474.01 |
| La Beryl Rouge | 92.00 | 552.00 | 104.88 | 629.28 |

FAIRVIEW LIMITED RELEASE SELECTION

| | Excluding VAT | | Including VAT | |
|-----------------------|---------------|----------|---------------|----------|
| | Bottle | Case (6) | Bottle | Case (6) |
| Oom Pagel Semillon | 69.00 | 414.00 | 78.66 | 471.96 |
| Primo Pinotage | 75.55 | 453.30 | 86.13 | 516.78 |
| Eenzaamheid Shiraz | 110.70 | 664.20 | 126.20 | 757.20 |
| The Beacon Shiraz | 110.70 | 664.20 | 126.20 | 757.20 |
| Jakkalsfontein Shiraz | 110.70 | 664.20 | 126.20 | 757.20 |
| Pegleg Carignan | 62.00 | 372.00 | 70.68 | 424.08 |

FAIRVIEW AGOSTINELLI RANGE

| | Excluding VAT | | Including VAT | |
|------------------------|---------------|----------|---------------|----------|
| | Bottle | Case (6) | Bottle | Case (6) |
| Agostinelli Bianchino | 19.70 | 118.20 | 22.46 | 134.75 |
| Agostinelli Sangiovese | 47.50 | 285.00 | 54.15 | 324.90 |
| Agostinelli Barbera | 47.50 | 285.00 | 54.15 | 324.90 |

FAIRVIEW - OILS

| | Excluding VAT | | Including VAT | |
|---------------------------------|---------------|-----------|---------------|-----------|
| | Bottle | Case (12) | Bottle | Case (12) |
| FAIRVIEW Olive Oil - 500ml | 35.00 | 420.00 | 39.90 | 478.80 |
| FAIRVIEW Grape Seed Oil - 500ml | 42.00 | 504.00 | 47.88 | 574.56 |

FALSE BAY VINEYARDS

| | Excluding VAT | | Including VAT | |
|------------------|---------------|----------|---------------|----------|
| | Bottle | Case (6) | Bottle | Case (6) |
| FALSE BAY | | | | |
| Chenin Blanc | 31.00 | 186.00 | 35.34 | 212.04 |
| Sauvignon Blanc | 31.00 | 186.00 | 35.34 | 212.04 |
| Chardonnay | 31.00 | 186.00 | 35.34 | 212.04 |
| Shiraz | 31.00 | 186.00 | 35.34 | 212.04 |
| Pinotage | 31.00 | 186.00 | 35.34 | 212.04 |

GOATS DO ROAM WINE CO.

| | Excluding VAT | | Including VAT | |
|---------------------------------|---------------|----------|---------------|----------|
| | Bottle | Case (6) | Bottle | Case (6) |
| Goats do Roam White | 25.94 | 155.64 | 29.57 | 177.43 |
| Goats do Roam Rosé | 25.94 | 155.64 | 29.57 | 177.43 |
| Goats do Roam Red | 28.90 | 173.40 | 32.95 | 197.68 |
| Goats do Roam Red 3ℓ | 223.64 | | 254.95 | |
| Goats do Roam Red 3ℓ BiB (4) | 73.33 | 293.32 | 83.60 | 334.38 |
| Goat Roti | 57.00 | 342.00 | 64.98 | 389.88 |
| Goats do Roam in Villages White | 32.70 | 196.20 | 37.24 | 223.44 |
| Goats do Roam in Villages Red | 47.00 | 282.00 | 53.58 | 321.48 |
| Goat Door | 32.70 | 196.20 | 37.24 | 223.44 |
| Bored Doe | 47.00 | 282.00 | 53.58 | 321.48 |
| Bored Doe 3ℓ | 262.47 | | 299.22 | |
| The Goatfather | 36.19 | 217.14 | 41.25 | 247.50 |
| The Goatfather 3ℓ | 232.20 | | 264.71 | |

JOOSTENBERG

| | Excluding VAT | | Including VAT | |
|---------------------------|---------------|----------|---------------|----------|
| | Bottle | Case (6) | Bottle | Case (6) |
| Chenin Blanc Viognier | 26.13 | 156.78 | 29.78 | 178.68 |
| Merlot Shiraz | 29.95 | 179.70 | 34.14 | 204.84 |
| Fairhead (Flagship White) | 54.26 | 325.56 | 61.85 | 371.10 |
| Shiraz Viognier | 61.60 | 369.60 | 70.22 | 421.32 |
| Bakermat (Flagship Red) | 64.53 | 387.18 | 73.56 | 441.36 |
| Noble Late Harvest | 64.53 | 387.18 | 73.56 | 441.36 |

MAN VINTNERS

| | Excluding VAT | | Including VAT | |
|----------------------------|---------------|----------|---------------|----------|
| | Bottle | Case (6) | Bottle | Case (6) |
| Chardonnay | 23.22 | 139.32 | 26.48 | 158.88 |
| Chenin Blanc | 23.22 | 139.32 | 26.48 | 158.88 |
| Sauvignon Blanc | 23.22 | 139.32 | 26.48 | 158.88 |
| Rosé | 23.22 | 139.32 | 26.48 | 158.88 |
| Cabernet Sauvignon | 23.22 | 139.32 | 26.48 | 158.88 |
| Pinotage | 23.22 | 139.32 | 26.48 | 158.88 |
| Shiraz | 23.22 | 139.32 | 26.48 | 158.88 |
| Reserve Cabernet Sauvignon | 43.23 | 259.38 | 49.28 | 295.68 |
| Reserve Shiraz | 43.23 | 259.38 | 49.28 | 295.68 |

SPICE ROUTE WINERY

| | Excluding VAT | | Including VAT | |
|-----------------|---------------|----------|---------------|----------|
| | Bottle | Case (6) | Bottle | Case (6) |
| Sauvignon Blanc | 34.65 | 207.90 | 39.50 | 237.01 |
| Chenin Blanc | 40.58 | 243.48 | 46.26 | 277.57 |
| Viognier | 59.30 | 355.80 | 67.60 | 405.60 |
| Pinotage | 59.20 | 355.20 | 67.50 | 405.00 |
| Mourvedre | 47.50 | 285.00 | 54.19 | 325.14 |
| Shiraz | 59.20 | 355.20 | 67.50 | 405.00 |
| Chakalaka | 75.55 | 453.30 | 86.13 | 516.78 |
| Flagship Syrah | 130.90 | 785.40 | 149.23 | 895.38 |
| Malabar | 230.26 | 1381.56 | 262.50 | 1574.98 |

STARKE-CONDE

| | Excluding VAT | | Including VAT | |
|---|---------------|----------|---------------|----------|
| | Bottle | Case (6) | Bottle | Case (6) |
| Three Pines Vineyard Cabernet Sauvignon | 131.58 | 789.48 | 150.00 | 900.00 |
| Three Pines Vineyard Syrah | 131.58 | 789.48 | 150.00 | 900.00 |
| Stellenbosch Cabernet Sauvignon | 70.86 | 425.16 | 80.78 | 484.68 |
| Stellenbosch Syrah | 70.86 | 425.16 | 80.78 | 484.68 |
| Stellenbosch Merlot | 70.86 | 425.16 | 80.78 | 484.68 |

VONDELING

| | Excluding VAT | | Including VAT | |
|-----------------------|---------------|----------|---------------|----------|
| | Bottle | Case (6) | Bottle | Case (6) |
| Sauvignon Blanc | 34.90 | 209.40 | 39.78 | 238.68 |
| Petit Blanc | 34.90 | 209.40 | 39.78 | 238.68 |
| Jessica's Semillon | 38.89 | 233.34 | 44.33 | 265.98 |
| Babiana (White Blend) | 48.54 | 291.24 | 55.33 | 331.98 |
| Baldrick | 43.70 | 262.20 | 49.81 | 298.86 |
| Shiraz | 62.08 | 372.48 | 70.77 | 384.00 |
| Cabernet Merlot | 63.98 | 383.88 | 72.94 | 437.64 |
| Sweet Carolyn (500ml) | 77.47 | 464.82 | 88.31 | 529.86 |

WATERKLOOF

| | Excluding VAT | | Including VAT | |
|----------------------|---------------|----------|---------------|----------|
| | Bottle | Case (6) | Bottle | Case (6) |
| CIRCUMSTANCE | | | | |
| Sauvignon Blanc | 51.95 | 311.70 | 59.22 | 355.34 |
| Cape Coral Rosé | 51.95 | 311.70 | 59.22 | 355.34 |
| Merlot | 85.00 | 510.00 | 96.90 | 581.40 |
| | | | | |
| PEACOCK RIDGE | | | | |
| Sauvignon Blanc | 43.50 | 261.00 | 49.59 | 297.54 |
| Chardonnay | 43.50 | 261.00 | 49.59 | 297.54 |
| Merlot | 56.00 | 336.00 | 63.84 | 383.04 |
| | | | | |
| WATERKLOOF | | | | |
| Sauvignon Blanc | 72.87 | 437.22 | 83.07 | 498.43 |